

# Xingbao International Co. Ltd

Investor Conference –December 24 , 2018

Xingbao group profile and Third Quarter 2018  
Operating Overview and Future Prospects

General Manager    K. J. Huang

# \*Disclaimer

- **The figures of briefing consolidated financial statements are compiled in accordance with the guidelines of the International Financial Reporting Standards (IFRSs) approved by the securities issuer's financial statements and prepared in accordance with the International accounting standards, interpretation and interpretation bulletins, and the verification by certified accountants.**
- **The Company has not issued any financial forecast. The financial statements, the business descriptions and the Company's future business prospects in this Briefing may differ from those of actual operations in the future. Such differences may include changes in market demand, price fluctuations, International economic conditions and fluctuations of exchange rate, and other risks that the Company cannot grasp.**
- **The information gathered in this Briefing is from various sources within and outside the Company. If there is any change in the future, please refer to the information announced by the Public Information Observatory**

# Agenda

- 一. Brief Profile**
- 二. Operational Scope**
- 三. Future**

# 一、Brief Profile

Company Name	Xingbao International Co. Ltd
Date of Establishment	January 7 ,1994
Date of Listing	March 26 , 2002
Capital Amount	NT\$267,000,000
Business items	Medical beauty supplies 、 Management consultant 、 Medical equipment and building leasing
Chairman	HUANG,KUEN-JIAN
Company Address	13F No.181, Fuxing N. Rd., Songshan Dist., Taipei City 105, Taiwan (R.O.C.)

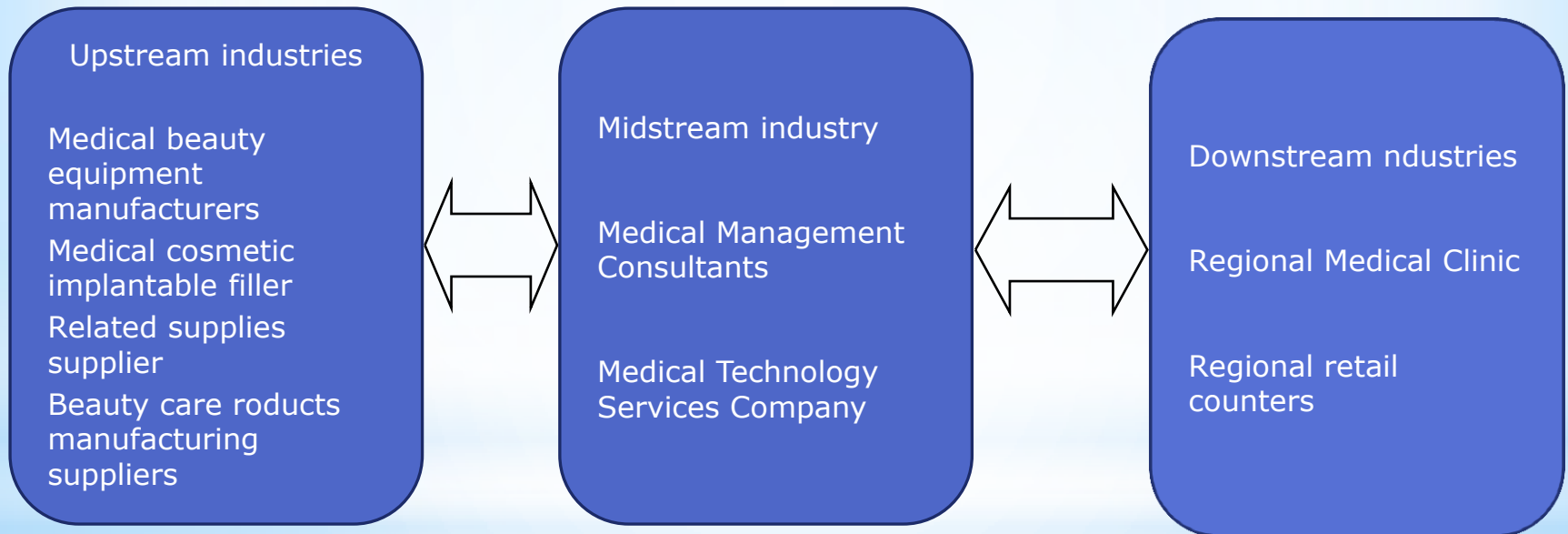
# Operating Scope

Xingbao is a professional biotech medical services company.

Operating scope including :

1. Run a medical clinics
2. Provide consulting services in setting up Chinese medicine clinics, offering professional training to employees and advising any operation queries.
3. Provide the services medical personnel dispatch.
4. Research and development of beauty care products.
5. Procurement of various related medical drugs and consumables.
6. Offer medical equipment and building leasing.

# Medical beauty industry supply chain

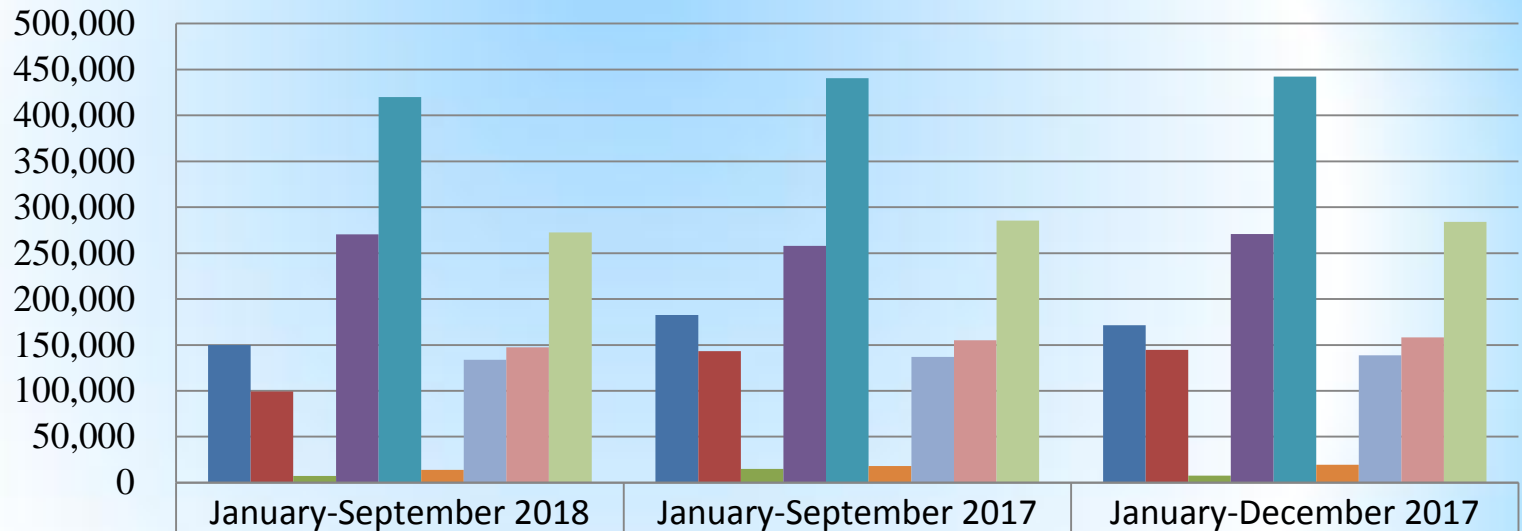


# 二、Operational Overview

Unit : NT\$ thousand

	107.09.30		106.09.30		106.12.31	
	Amount	%	Amount	%	Amount	%
Total Assets	419,983	100	440,392	100	442,180	100
Current Assets	149,972	36	182,448	41	171,286	38
Cash and Cash Equivalents	99,288	24	143,075	32	144,639	32
Debt instrument investments for which no active market exists-current	18,315	5	18,156	4	17,862	4
Receivables - net Abstract	7,359	2	14,996	4	7,592	2
Other Receivable	10,032	2	5	-	2	-
Inventories	3,246	1	-	-	-	-
Other Non-Current Assets	270,311	64	257,904	59	270,894	62
Equity investments under equity method, net	43,032	10	30,445	7	34,060	8
Property, plant and Equipments	24,155	6	19,473	4	30,738	7
Investments in real estate	189,911	45	191,748	44	191,289	43
Total Liabilities	147,521	35	155,140	35	158,235	37
Current Liabilities	13,763	3	18,047	4	19,582	6
Total Equity	272,462	65	285,252		283,945	63

# Operational Overview



	January-September 2018	January-September 2017	January-December 2017
■ Current assets	149,672	182,488	171,286
■ Cash and Cash Equivalents	99,288	143,075	144,639
■ Receivables-net Abstract	7,359	14,996	7,592
■ Other Non-Current Assets	270,311	257,904	270,894
■ Total Assets	419,983	440,392	442,180
■ Current Liabilities	13,763	18,047	19,582
■ Other Non-Liabilities	133,758	137,093	138,653
■ Total Liabilities	147,521	155,140	158,235
■ Total Equity	272,462	285,252	283,945

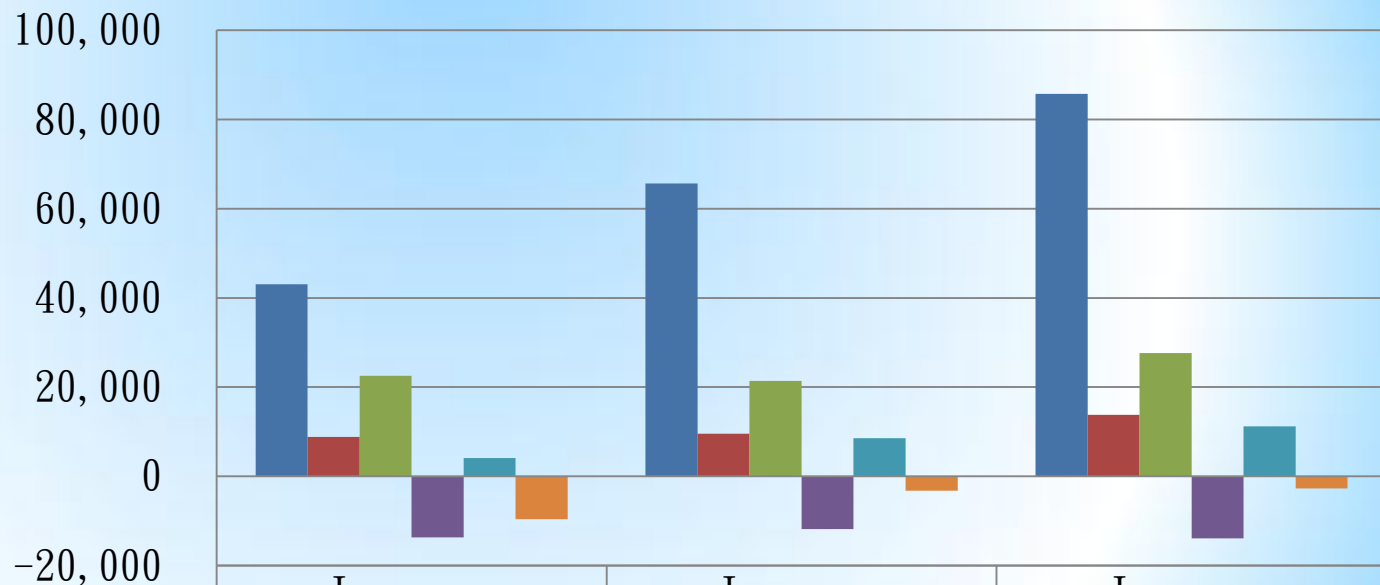


# Financial Performance

Unit : NT\$ thousand

ITEM/YEAR	107. 9. 30	106. 9. 30	Increase(decrease) Amount	Ratio of Change %
Operating Income	43,091	65,697	-22,606	-34.41
Operating Margin	8,829	9,586	-757	-7.90
<b>Gross profit margin</b>	20%	15%	5	33.33
Operating Expense	22,537	21,405	1,132	5.29
<b>Operating expense Ratio</b>	52%	32%	20	62.50
Operating Profit(loss)	-13,708	-11,819	-1,889	15.98
<b>Operating Profit Ratio</b>	-32%	-17%	-15	88.24
Non-Operating Income	4,142	8,589	-4,447	-51.78
Net profit after tax	-10,531	-8,867	-1,664	18.77
Earning Per Share	-0.39	-0.33		

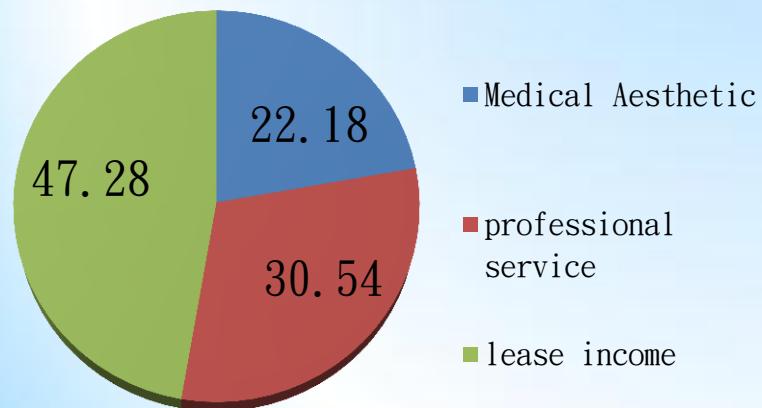
# Financial performance



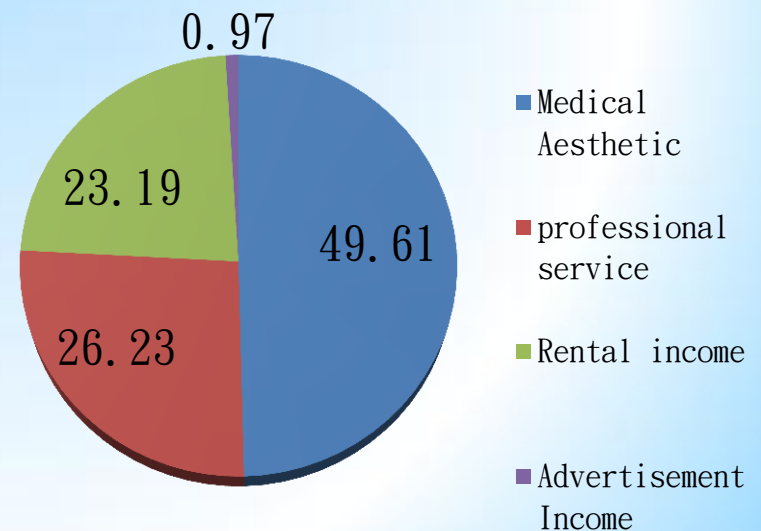
	January- September 2018	January- September 2017	January- December 2017
■ Operating revenue	43,091	65,697	85,769
■ Operating Margin	8,829	9,586	13,762
■ Operating Expense	22,537	21,405	27,670
■ Operating Profit(loss)	-13,708	-11,819	-13,908
■ Non-Operating	4,142	8,589	11,212
■ Consolidated income (loss) before income tax	-9,566	-3,230	-2,696

# Proportion of Product Revenue

January–September, 2018



January–September , 2017



# Future

- In the future, the development of Xingbao International will focus on the medical service system and combine medical equipment factory, And maintenance, health research and development integration, and combine the advantages of cross-strait operators to jointly create the Chinese market.
- In response to the government's green energy development, the company has also invested in solar power business. At present, Taiwan's electricpower is insufficient, environmental awareness is on the rise, and reducing air pollution has become the people's expectation. From the perspective of limited resources of the environment, it is a long-term inevitable trend to set up solar power generation. °

\* Thank you For Your Listening